



Military Fields and Civilian Equivalents: A Primer

Combat Arms/Special Forces	→	Planning, Leadership/Management
Human Resources	→	Personnel
Intelligence	→	Market Research, Business Development
Operations and Plans	→	Training, Operations Management
Logistics	→	Purchasing, Supply Chain Management
Technical Communications	→	Information Technology, Electronic Communications
Comptroller	→	Accounting, Financial Planning
Medical	→	Medicine
Engineering	→	Engineering, Construction, Heavy Equipment, and Demolition
Judge Advocate	→	Legal
Installation Management	→	Facilities Management



Service Members' Intangible Skills: A Primer

(“Valued Skills” that the Military builds include Organization, Leadership, Team Building, Problem Solving, and Decision Making)

Rank	E-4	E-5	E-6	E-7	E-8	E-9
Years in Military and Age	4 20-22 years old	6-8 23-26 years old	8-12 27-31 years old	12-16 32-35 years old	16-20 36-38 years old	20-plus 38 + years old
Values and Personal Attributes Developed in Training	<ul style="list-style-type: none"> Teamwork Ethics Self-discipline Self-confidence Tactical Competence 	<ul style="list-style-type: none"> Perform under pressure Responsibility 	<ul style="list-style-type: none"> Disciplined approach to work Performance in high stress environment Tougher decision making 	<ul style="list-style-type: none"> An intense sense of mission and discipline 	<ul style="list-style-type: none"> Strong work ethic Problem solving skills Communication skills 	<ul style="list-style-type: none"> Think and act strategically Give direction to achieve mission
Leadership Skills Received in Training	<ul style="list-style-type: none"> Knowledge and skills to be a successful small unit leader 	<ul style="list-style-type: none"> Accountable for squad's health and readiness How to provide training 	<ul style="list-style-type: none"> Expected to provide counseling and directive/corrective communications to subordinates 	<ul style="list-style-type: none"> Operational planning Project management 	<ul style="list-style-type: none"> How to lead in high stress environments How to advise and counsel subordinates How to interact with higher levels of leadership 	<ul style="list-style-type: none"> How to lead, complex organizations in a matrixed environment Supervisor and managerial skills
Size of Group the Member Leads	Fire Team/Squad: 8 – 12 people	Squad/Section: 13 – 25 people	Platoon: 26 – 55 people	Company Level: 80 - 120 people	Company to Battalion Level: 150 - 300 people	Battalion or Regiment: 300 + people
Sample Courses	NCO Course	Sergeant's Course	Career Course	Advance Course	Master/First Sergeant Seminar	Sergeant Major's Academy/Senior Enlisted Course

Valued Traits instilled in the Military: Loyalty, Perseverance, and Resilience